



To Whom It May Concern,

Effective **January 1st, 2022**, Stojo Products Inc. hereby appoints **Individual Entrepreneur Abdulmanova** as the exclusive Stojo Distributor in **Russia**. **Individual Entrepreneur Abdulmanova** is hereby authorized to import, distribute, sell, and promote patented & trademarked Stojo products exclusively in **Russia, Belarus, and Kazakhstan**.

Term & Termination:

The Term of this Agreement shall begin on **January 1st, 2022**, and ends **December 31st, 2023**. Either Party may terminate this Agreement at any time for any reason provided. Such termination is preceded by sixty (60) days' advance written notice.

Credit Terms & Lead Time:

FOB China Orders: A 50% deposit payment is due upon the mutual approval of a Sales Order. The remaining 50% balance of the approved Sales Order is due prior to the release of goods by Stojo. All international orders have a lead time of 60 days after Stojo receives the 50% deposit payment for the approved Sales Order. Shipping terms are FOB China.

FOB U.S. Orders: All orders fulfilled from Stojo's U.S. warehouse will require payment in full upon the mutual approval of a Sales Order. All domestically fulfilled orders have a lead time of 14 days after Stojo receives the full payment. Shipping terms are FOB St. Joseph, MO.

Stojo Brand Authorization:

Stojo Products Inc. authorizes **Individual Entrepreneur Abdulmanova** to use the Stojo brand, social networking services, and/or domain names for product marketing. Registration of social media handles and domain names in the name of Stojo and will be reassigned to Stojo if and when distribution partnership is terminated for any reason. Stojo maintains the right to require the approval of all creative assets. Should any marketing collateral, including printed materials or digital content, not meet Stojo's branding and/or marketing guidelines, Stojo maintains the right to request for those to be taken down. Refusal to follow such requests may result in the termination of this agreement.

stojo

Exclusivity:

Stojo Products Inc. will not sell any Stojo products directly to any entity in **Russia, Belarus, and Kazakhstan** unless otherwise agreed upon in writing between **Individual Entrepreneur Abdulmanova** and Stojo. Any and all inquiries regarding distribution in **Russia, Belarus, and Kazakhstan** will be forwarded to **Individual Entrepreneur Abdulmanova**. Stojo reserves the right to sell direct to consumers globally through its owned distribution channels including stojo.co and amazon.



Signature

Jake Kelsey, COO

By

Stojo Products Inc.

Company

July 19th, 2022

Date



Signature

Individual Entrepreneur

By

Abdulmanova Emilia Mebinovna

Company

16.07.2022

Date

